

QUOTE GUIDE

Quote and Configuration Guide

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Source basis: Approved Humidynit public Configure and Quote workflow

Build a reviewable project scope without treating the public site as checkout or account creation.

Recommended scope sequence

1	Start with Access where a planned inspection point is required
2	Add KNOT Gateway where reviewed data connectivity is needed
3	Add Platform where object history, readings, alerts or reports are required
4	Add confirmed sensors and monitoring scope
5	Add FieldPass, Care or service according to the project
6	Review quantities, assumptions and site context before sending

What to include

☐	Site/project reference
☐	Address and known build-up context
☐	Requested products and quantities
☐	Confirmed hardware decisions
☐	Monitoring goal
☐	Photos/drawings available
☐	Assumptions that need review

Commercial boundary

A quote request is not an order, payment or automatic Platform account. Humidynit may request more project information before issuing a proposal.